bodman

Mergers and Acquisitions

close the deal

Middle Market M&A activity forms the heart of Bodman's Business Law practice. Our attorneys routinely handle mergers, acquisitions, and joint ventures. We have decades of experience representing buyers and sellers in M&A transactions involving public and private companies, including major private equity firms. As a full service business law firm, we have specialists in-house who support M&A teams in tax, real estate, workplace law, intellectual property, and other areas.

Our business lawyers are sophisticated, creative, and practical. Our experience spans many industries with emphasis on automotive, industrial, healthcare, technology, packaging, and insurance. One of our strengths is handling deals ranging from $30 million to over $1 billion (USD). We typically serve as lead counsel in these transactions, but are equally effective in other roles, such as providing due diligence support or serving as local counsel in global transactions. Whatever our role, our lean staffing model and competitive rates allow us to serve our clients with superior efficiency, and our experience representing large and complex businesses means that we have faced and successfully resolved a myriad of issues arising in M&A transactions.

DISTINGUISHED BUSINESS LAW TEAM HANDLING SOPHISTICATED COMMERCIAL TRANSACTIONS ON A NATIONAL AND INTERNATIONAL SCALE. PARTICULARLY ADEPT AT REPRESENTING CLIENTS IN THE AUTOMOTIVE AND HEALTHCARE INDUSTRIES, AS WELL AS EMERGING TECHNOLOGY COMPANIES . . . ONE CLIENT PRAISES THE FIRM, SHARING THEY "OFFERED A BRILLIANT BALANCE OF PRACTICALITY AND SOUND

KNOWLEDGE OF THE PRESSURE POINTS OUR BUSINESS HAS."

~ Excerpt from Chambers USA *Michigan – Corporate/M&A editorial on Bodman PLC's Business Law Group*

SERVICES

Our services in connection with sell-side transactions typically include the following activities:

- Work with the client to assist in the selection and hiring of additional outside advisors (if necessary).
- Establish data room and conduct legal due diligence.
- Provide counsel concerning overall deal structure.
- Draft and negotiate purchase agreement and ancillary agreements.
- Coordinate timing and sequencing of pre- and post-closing events.

Our services in connection with buy-side transactions typically include the following activities:

- Work with the client to assist in the selection and hiring of additional outside advisors if necessary.
- Conduct preliminary and confirmatory due diligence.
- Provide counsel concerning overall deal structure.
- Draft and negotiate indications of interest and letters of intent.
- Draft and negotiate purchase agreement and ancillary agreements.
- Coordinate timing and sequencing of pre- and post-closing events.

Whether our client is the buyer or seller, we coordinate throughout the transaction cycle with the client and other advisors to avoid duplication of efforts.

REPRESENTATIVE MATTERS

- Represented Hiya Health Products, LLC in connection with the sale of the company to USANA Health Sciences, Inc. (NYSE: USNA)
- Represented The Macomb Group, Inc. in connection with its acquisitions of Woodhill Supply, Inc. and Leonhardt Pipe + Supply, Inc.
- Represented Titan International, Inc. (NYSE: TWI) in connection with its acquisition of Carlstar Group LLC and its subsidiaries.

- Represented Guardian Fire Protection Services LLC in connection with its acquisition by Knox Lane Partners.
- Represented SmartBug Media LLC in connection with its acquisition of Globalia, a Quebec, Canada corporation.
- Represented Reftech International Corp. in connection with the sale of the company to J.T. Thorpe & Son, Inc.
- Represented SMP Automotive Systems Alabama, Inc. in connection with its acquisition of the assets of Bolta US Ltd.
- Represented Reynolds Water Conditioning, LCC in connection with the sale of the company to a Shore Capital Partners affiliate.
- Represented Lear Corporation in its acquisition of InTouch Automation, LLC, a supplier of Industry 4.0 technologies and complex test equipment.
- Represented Progress Container & Display in connection with the sale of the company to The Royal Group.
- Represented OneMagnify in connection with the sale of the company to Crestview Partners.
- Represented Carlisle & Co. in connection with its merger with Ducker Holdings LLC.
- Represented EOTECH, LLC in connection with its acquisition of Intevac Photonics, Inc. from Intevac, Inc. (NASDAQ: IVAC).
- Represented Freudenberg North America in connection with its acquisition of PPA Holdings, Inc.
- Represented Orchestrate Orthodontic Technologies, Inc. in connection with a joint venture with Park Dental Research Corporation.
- Represented VES Group, Inc. in connection with the $1.4 Billion sale of the company to Maximus Federal Services Inc. (NYSE:MMS).
- Represented Straight Smile LLC d/b/a Byte in connection with the $1.04 Billion sale of the company to Dentsply Sirona, Inc. (NASDAQ: XRAY).
- Represented Master Automatic Machine Company, Inc. in connection of the sale of the company to MacLean-Fogg Component Solutions.