

Jay B. Long

Member

Detroit

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Mr. Long represents high net worth individuals on estate planning, gift tax, and income tax matters. He regularly works with clients to develop and implement tax efficient estate plans that are tailored to a clients' wealth preservation, wealth transfer, charitable, and business succession planning goals.

Mr. Long is experienced in drafting various estate planning instruments, including wills, financial and medical powers of attorney, grantor/non-grantor trusts, revocable/irrevocable trusts, asset protection trusts, and special needs trusts and related instruments.

Mr. Long advises clients on tax aspects of complex partnership and corporate transactions, including mergers, acquisitions, reorganizations, and due diligence matters. He also advises clients on withholding and reporting obligations related to cross-border activities and investments.

practices & industries

Exempt Organizations and
Impact Investing

Tax

High Net Worth

education

New York University School
of Law, LL.M. (Taxation)

Michigan State University
College of Law, J.D., magna
cum laude

University of Michigan, B.A.

admissions

Michigan

Before joining Bodman, Mr. Long was a Senior Associate for two global accounting firms advising multinational companies on a variety of international tax matters including inbound and outbound tax planning, cross-border transactions, legal entity restructuring, and foreign income tax reporting. He also worked as the Director of Client Services and a Senior Tax Attorney for a tax controversy firm where he prepared corporate and individual tax returns, resolved tax debts with federal and/or state tax authorities, and represented clients in IRS audits.

While in law school, Mr. Long served as Notes and Comments Assistant Editor for the *Business Law and Securities Journal*. He served as a Judicial Intern to the Hon. Paul D. Borman of the U.S. District Court for Eastern District of Michigan and worked as a Clinician with the MSU College of Law Small Business & Nonprofit Clinic where he advised start-up companies, existing small businesses, and nonprofit organizations on a variety of general business and tax law issues.

He is a member of the Wolverine Bar Association and the National Association of Black Accountants. Mr. Long is also a member of the Taxation Section of the State Bar of Michigan. He is an Adjunct Assistant Professor at Walsh College in the Master of Science in Taxation Program. He is a member and Treasurer of the Board of Directors of the Ruth Ellis Center.

HONORS, AWARDS, AND RECOGNITION

- *The Best Lawyers in America: Ones to Watch 2022-2023*, Tax Law
- *Michigan Rising Stars 2020-2022*, Estate & Probate
- *DBusiness Magazine "Top Lawyers" 2022-2024*, Tax Law

CIVIC, CULTURAL, AND COMMUNITY ACTIVITIES

- Ruth Ellis Center
 - Treasurer, Board of Directors

PROFESSIONAL AFFILIATIONS

- National Association of Black Accountants
- Michigan Bankers Association
 - Member, Trust Counsel Committee
- State Bar of Michigan
 - Member, Taxation Section
- Wolverine Bar Association

PUBLICATIONS

- Co-Author (with Wayne D. Roberts and Erin M. Haney), "Traps for the Unwary: Latent Tax Issues in Mergers and Acquisitions," *Michigan Business Law Journal* (2023)
- Co-Author (with Wayne D. Roberts), "State Tax Alternative Apportionment: A 'New' Tax Consideration for Multistate Businesses," *Michigan Bar Journal* (November 2020)
- Author, "Selling Interests in Multistate Businesses: The Court of Appeals' Recent Decision in *Vectren Infrastructure Services Corp v Dep't of Treasury*," *Michigan Tax Lawyer* (Summer 2020)
- Author, "Program-Related Investments: Are They Too Risky?," *Michigan Business Law Journal*, Summer 2020

SPEAKING ENGAGEMENTS

- Presenter, "Succession Planning, Wills and Trusts," Small Business Association of Michigan Webinar, August 15, 2019

ACADEMIC APPOINTMENTS

- Assistant Adjunct Professor in the Master of Science in Taxation Program, Walsh College