bodman

Jonathan S. Berg

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Jonathan Berg is Chair of Bodman's Enterprise Procurement Group (EPG). He helps clients efficiently negotiate and structure information technology and other procurement contracts with vendors. Jonathan understands the real world challenges presented by procurement transactions and provides clients with thoughtful, practical advice.

He is a trusted advisor to clients because he understands the complex regulatory and commercial landscape that many organizations must navigate, ensures that contracts mitigate legal and operational risks, and focuses on reducing client costs through efficient legal services.

He has specific experience in the areas of information technology, business process and technology outsourcing, mortgage and loan products and services, professional and consulting services, and transportation and logistics and in the banking, automotive, and outsourcing markets. He also represents clients in a variety of business and intellectual property matters including technology license agreements, corporate organization, mergers and acquisitions, and securities matters.

Jonathan has particular experience with automotive industry clients, having served extended in-house assignments with two major automotive suppliers. For nearly two years, Jonathan served as corporate counsel at a major Tier-1 automotive supplier. In that capacity, he advised on commercial and operational matters including purchase and supply contracts, terms and conditions, equipment purchases and sales, warranty and recall issues, and

practices & industries

Mergers and Acquisitions

Automotive and Industrial

Enterprise Procurement

Artificial Intelligence (AI)

education

University of Detroit Mercy School of Law, J.D., *magna cum laude*

Miami University, B.A.

admissions

Michigan

court admissions

U.S. District Ct., E.D. Mich.

U.S. District Ct., W.D. Mich.

customer and supplier disputes.

Jonathan is recognized in *Michigan Rising Stars* 2021 under Business/Corporate and in *DBusiness* Magazine "Top Lawyers" 2025 under Commercial Law. He serves on the Board of Directors for the Institute for Supply Management Southeast Michigan.

In law school, Jonathan served as Executive Editor of the *University of Detroit Mercy Law Review* and was a member of the Moot Court Board of Advocates. Based on his academic performance, Jonathan was a member of the Frank Murphy Honor Society and Alpha Sigma Nu Jesuit Honor Society and received the merit-based Virginia Leo Sirotnak Scholarship and the Dean's Scholarship.

In his free time, Jonathan enjoys sailing, fishing, and spending time with his family.

HONORS, AWARDS, AND RECOGNITION

- *Michigan Rising Stars* Business/Corporate, 2014 - 2021,
- *DBusiness* Magazine “Top Lawyers” 2021-2025, 2027, Commercial Law

CIVIC, CULTURAL AND COMMUNITY ACTIVITIES

- Read to a Child, Member, Detroit Regional Board of Directors
- Leadership Oakland
  - Board of Directors, 2020-2026
  - Class LOXXVII Participant, 2016-2017
  - LO Alumni Association, 2017-present

PROFESSIONAL AFFILIATIONS

- Institute for Supply Management Southeast Michigan
  - Member, Board of Directors
- International Association of Outsourcing Professionals
- State Bar of Michigan
  - Business Law Section
  - Information Technology Law
  - Intellectual Property Law
- Oakland County Bar Association
- Lakeshore Bar Association

PUBLICATIONS

- "Q&A – COVID-19 Pandemic Contract Issues and Concerns: Part II (Force Majeure)," Bodman COVID-19 Response Team Update, April 2020

- Co-Author, "Towing the Line: An Analysis of Drag-Along Rights Under the Michigan Business Corporation Act," Michigan Business Law Journal (Fall 2018)

SPEAKING ENGAGEMENTS

- "AI in Business Operations: Where the Legal Risk Actually Lives," Presenter, 37th Michigan Business Law Institute, October 9, 2026.
- "AI Tools to Streamline Your Litigation and Transactional Practice," Presenter, 36th Michigan Business Law Institute, September 12, 2025.
- “COVID-19 Contracting Lessons,” Presenter, The Clearing House, June 2, 2020, Webinar.
- “How COVID-19 May Impact Your Contracts with Suppliers”, Presenter, ISM-SEM Legal Briefing, April 8, 2020, Webinar.
- “How COVID-19 May Impact Your Contracts with Suppliers”, Presenter, Bodman Briefing Series, March 27, 2020, Webinar.
- “Software as a Service (SaaS) Agreements: How to Negotiate and Tackle Key Issues, Presenter, 24th Annual Caucus IT Procurement Summit, November 15, 2019, Orlando, FL.
- “Software as a Service (SaaS) Agreements: How to Negotiate and Tackle Key Issues”, Presenter, ISM-SEM Legal Briefing, September 10, 2019, Troy, MI.
- “Reviewing and Negotiating SaaS Agreements”, Presenter, ISM-SEM Legal Briefing, September 18, 2018, Troy, MI.
- “Basic Contract Principles: Common Contract Structures and Key Clauses”, Presenter, ISM-SEM Legal Briefing, March 7, 2018, Troy, MI.
- "Reviewing and Negotiating Statements of Work and Schedules," Presenter, ISM-SEM Legal Briefing, October 18, 2017, Troy, MI.
- “SEC Accounting and Legal Update,” Co-Presenter, UHY Annual Accounting & Regulatory Update, December 4, 2014, Troy, MI.
- “Conflict Minerals,” Co-Presenter, UHY Annual Accounting & Regulatory Update, December 4, 2013, Troy, MI.

PRO BONO ACTIVITIES

- Assisted a start-up company with reviewing and negotiating an agreement with a local developer to design and create a mobile web application to provide real-time water bill estimates and an agreement to provide the application to a local water department.